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Metalworking Case Study
Buck Knives
Vending Solutions & Tools

Metalworking Case Study



DOCUMENTED COST SAVINGS: **\$40,071.63**

PRODUCT CATEGORY: **Vending & Tools**

REALIZED: **Price to Price Savings,
Longer Product Life, Lower Overhead**

SUPPLY PARTNER:



CUSTOMER PROFILE

Buck Knives is an American knife manufacturer located in Post Falls, Idaho. The company started in 1902 and has been handed down through 5 generations. Buck Knives primarily manufactures sport and field knives and is credited with inventing the "folding hunting knife" and popularizing it to such a degree that the term "buck knife" has become synonymous with folding lockback knives, including those made by other manufacturers.

THE OPPORTUNITY

Stellar Industrial Supply has provided on-site support to Buck Knives since it moved to Idaho in 2004, helping them realize annual documented costs savings every year since. Through on-going conversations, constant testing and intimate knowledge of day to day operations, in 2020 Stellar provided on-site support, two better tooling alternatives and a vending solution resulting in over \$40K in annual DCS.

SOLUTION

A new custom vending solution allows for better management of min/max to ensure tools are always in stock while also keeping overhead down. Stellar worked with Fullerton Tool Company to source and test better and more affordable tooling solutions that meet production expectations. Additionally, Stellar's coolant testing program not only extends tool and equipment life but also further protects employees from potential skin rashes and chemical odors making for a difficult work environment.

RESULT

As Buck Knives continues to expand its offerings and operates its 9 machine lines 24/7, Stellar Industrial Supply is a trusted partner for on-going site support, MRO process improvements, new product testing, maintenance and just in time supplies that reduce down time and drive profitability.

"Technology is always changing. Stellar works with vendors that allow us to review the latest and greatest. I am a fan of constantly testing new options that make us better. Additionally, the testing that Stellar does helps us extend the life of our tooling and our equipment."

- Tim Rainer, CNC Supervisor, Buck Knives



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Sustaining win-win partnerships for Stellar value.

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