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Metalworking Case Study
CAID Industries
3M Silver Wheel

STELLAR

Metalworking Case Study

DOCUMENTED COST SAVINGS: **\$15,891.52**

PRODUCT CATEGORY: **Abrasives**

REALIZED: **Price to Price Savings,
Longer Product Life Savings**

SUPPLY PARTNER:



CUSTOMER PROFILE

Since 1947, CAID Industries has forged a leadership role in the metal fabrication industry in the Southwest US. Their unwavering determination has allowed them to outshine the competition and conquer challenges across many industries, worldwide. CAID Industries range of capabilities includes engineering, custom fabrication, pressure vessels, large scale manufacturing, factory automation, precision machining, extensive mine technologies and services.

THE OPPORTUNITY

In early 2019, Stellar Industrial Supply and supplier partner 3M worked together to conduct a review of the CAID Industries' current abrasive products in use. Upon completion of the review, one of the opportunities identified was for consolidation of the abrasive cut off wheels.

SOLUTION

Together, Stellar and 3M recommended the 3M Silver 6" cut off wheel to test against 2 wheels they were using at the time. The resulting \$15+K in documented cost savings was achieved though less expensive per piece than CAID Industries was using previously and the new cut off wheel having a longer product life.

RESULT

As CAID Industries continues to innovate, Stellar Industrial Supply is a trusted partner for on-going MRO process improvements, education and training and just in time supplies that drive profitability and reduce down time.

"Stellar and 3M have been working with us on abrasive solutions and bringing in the best cost effective products to keep our business moving. Together we have reduced our on shelf inventory, consolidated cutting & grinding wheels and the outstanding service we receive has allowed us to run more efficient. Stellar and 3M have and continue to take time to understand the type of work that we do and offer products that we otherwise would not know about."

- Javier Gonzalez, CAID Industries

"Working with Stellar at Caid has amazing! They have been true partners through the entire process. Their follow-up and follow through with everything they promised brought value to the customer and opened doors to repeat cost saving opportunities."

- Melissa Kinsella-Jones, 3M Company, Regional Distribution Leader



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Sustaining win-win partnerships for Stellar value.

STELLARINDUSTRIAL.COM