Cost and Labor Cost

AMC MACHINING, INC.

Metalworking Case Study 2020 DOCUMENTED COST SAVINGS: \$60,200.00

PRODUCT CATEGORY: Product Cost, **Labor Cost Savings** 

SUPPLY PARTNER:



# **CUSTOMER PROFILE**

AMC Machining is a modern 21st Century manufacturer specializing in CNC Turning, Swiss Machining and 5 Axis milling located in Paso Robles, CA. AMC Machining has grown rapidly and continues to reinvest in the highest quality CNC machines available. In 2014, AMC Machining moved into a new 25,000 square foot temperature-controlled facility to house the over 50 CNC machines and a state-of-the-art inspection lab.

# THE OPPORTUNITY

For the last six years Stellar Industrial Supply has supported AMC Machining with industrial supplies and process improvements. In 2020, AMC Machining was looking to reduce the cutting time to cut through 14" diameter SS 304 solid bar. Utilizing their existing metal blade, time to cut through a bar was 25+ minutes, yielding 19.2 parts per 8 hour shift. Stellar specialist Bob Alvarez introduced the newly released Lenox Gen Tech Carbide Tipped Blade as an alternative.

# **SOLUTION**

The Lenox Gen Tech Carbide Tip Blade immediately produced results. The cut time with the Lenox blade was reduced to 10 minutes per cut, yielding 48 parts per 8 hour shift, a 60% increase in speed, feed rates.

# **RESULT**

With less cutting time, AMC Machining realized a 25% reduced labor cost in this process and also a cost savings changing to the carbide blade over the previous blade over a years time for a total Documented Cost Savings of \$60,200.00 yearly.

"At fast growing companies, such as AMC Machining, production is changing, and they are moving towards a more profitable way of doing business. Lenox, world leader of bandsaw blades and always ahead in innovation, launched a blade with the purpose of fulfilling the demand for these companies. With its cutting-edge technology, The Lenox Gen-Tech is a versatile blade, capable of cutting at fast rates, providing exceptional blade life, at an affordable price point. Thanks to our partnership with Stellar and the support from our local Territory Manager, Andres Gonzalez, the blade test at AMC Machining demonstrated superior performance from the Gen-Tech blade, delivering faster cuts and longer blade life than its competitor, and also adding very significant cost savings."

- Andres Gonzalez, LENOX



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# Tacoma - HQ

711 E 11th Street Tacoma, WA 98421 (253) 383-2700

# **Billings**

2504 Overland Avenue Billings, MT 59102 (406) 896-0066

# Pittsburgh

1 Park Drive Lawrence, PA 15055 (724) 743-2540

# Spokane

2501 N. Farr Lane Spokane Valley, WA 99206 (509) 532-9100

#### Denver

13782 E I-25 Frontage Rd. Unit B-5 Longmont, CO 80504 (303) 424-4280

# San Luis Obispo

755 Fiero Lane, Suite D San Luis Obispo, CA 93401 (805) 543-5177

# **Everett**

1106 Shuksan Way Everett, WA 98203 (425) 259-9241

# Eagan

990 Lone Oak Road, Ste. 124 Eagan, MN 55121 (877)646-4800

# **Sparks**

955 S. McCarran Blvd. Suite 102 Sparks, NV 89431-6329 (775) 331-4370

#### **Portland**

12831 NE Whitaker Way Portland, OR 97230 (503) 253-3100

# Knoxville

3002 Industrial Pkwy W Knoxville, TN 37921 (800) 232-9366

#### Tampa

7020 Anderson Road Tampa, FL 33634 (813) 885-2343

#### Albany

1128 S. Commercial Way SE Albany, OR 97322 (541) 967-8500

#### Memphis

3310 Commercial Parkway Memphis, TN 38116 (901) 345-6001

#### Upland

2022 W 11th Street Upland, CA 91786 (909) 946-8039

# **Atlantic City**

10 Canale Drive Egg Harbor Township, NJ 08234 (813) 885-2343

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1819 W 3rd Street Tempe, AZ 85281 (480) 550-3675

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Sustaining win-win partnerships for Stellar value.